

CaringMatters Inc

	FY27 Proposed	Increase over FY26 Budget	Notes
Revenue			
4000 Revenue			
4100 Donations			
4110 Individual Donations	60,000.00	5,000.00	
4120 Major Donors	180,000.00	30,000.00	
4130 Corporate Donors	1,000.00	1,000.00	
4140 Civic Association Donors	12,000.00	1,500.00	
4150 Legacy Donors/Bequests	250,000.00	250,000.00	
Total 4100 Donations	503,000.00	287,500.00	
4200 Grants and Contract Income			
4210 Government Contracts	164,000.00	(97,821.00)	
4220 Grants (Restricted)	84,000.00	28,500.00	
4230 Grants (Unrestricted)	127,000.00	60,000.00	
Total 4200 Grants and Contract Income	375,000.00	(9,321.00)	
4300 Program Revenue			
4310 Community Education	1,000.00	500.00	
4320 Adult Bereavement	-		
4330 Children's Bereavement	-	(100.00)	
Total 4300 Program Revenue	1,000.00	400.00	
4400 In Kind Income			
4410 In Kind Income (Auction)	-		
4420 In Kind Income (Operations)	-		
Total 4400 In Kind Income	-		
4500 Event Income			
4510 Gala Income	250,000.00	(25,000.00)	
4520 Tree of Love	8,500.00	(1,500.00)	

4540 Raise Your Glass	35,000.00	(10,000.00)	
4550 Annual Appeal	25,000.00		
4560 Golf Tournament	130,000.00	15,000.00	Per Bill
4590 Other Events	15,000.00	(5,000.00)	Jewelry event/comedy event
Total 4500 Event Income	463,500.00	(26,500.00)	
4900 Interest Earned	8,000.00	4,000.00	
4910 Reimbursements	-		
4920 Miscellaneous Revenue	-		
Total 4000 Revenue	1,350,500.00	256,079.00	
Services			
Total Revenue	1,350,500.00	256,079.00	
Gross Profit	1,350,500.00	256,079.00	
Expenditures			
6000 PROGRAM EXPENSES			
6310 Community Education	500.00	(500.00)	
6320 Adult Bereavement	8,500.00	500.00	Cost of Retreat
6330 Children's Bereavement	16,000.00		
6340 Patient & Caregiver Services	4,000.00	(14,250.00)	Last year's budget was unused internship stipends
6350 Volunteer Program Expense	3,500.00		
Total 6000 PROGRAM EXPENSES	32,500.00	(14,250.00)	
6500 Event Expenses			
6510 Gala Expense	75,000.00	5,000.00	No longer have in-kind flowers sponsor for FY27.
6520 Tree of Love Expenses	-		
6540 Raise Your Glass Expenses	25,000.00	(5,000.00)	
6550 Annual Appeal Expense	3,000.00	(1,000.00)	
6560 Golf Tournament Expenses	45,000.00	5,000.00	Per Bill email 5/20
6570 Other Event Expense	10,000.00	12,000.00	Expense for jewelry event
Total 6500 Event Expenses	158,000.00	(1,000.00)	
6600 In-Kind Expenses			
6610 In-Kind Expenses (Special Event/Auction)		-	
Total 6600 In-Kind Expenses		-	

7100 Staff Costs			FY27 Includes 11 FTEs + 6 PT Employees.
7110 Wages	912,441.27	68,663.27	Last year's budget included FTE not hired.
7120 Payroll Tax	72,995.30	13,152.30	8% of wages
7130 Employee Benefits	91,244.13	22,439.13	10% of wages
7140 Retirement Match	27,373.24	2,060.24	3% of wages
7150 Payroll Service Fees	2,340.00	(660.00)	\$90/pay period
7160 Recruiting Onboarding Expense	500.00	500.00	
Total 7100 Staff Costs	1,106,893.93	106,154.93	
7200 Professional services			
7210 Legal Accounting	42,000.00	21,000.00	\$24,000/year Ijaz + \$15K Snyder Cohn
7211 Professional services - Other	-	(10,000.00)	FY26 \$15k AmeriCorps - no position FY27
Total 7200 Professional services	42,000.00	11,000.00	
7300 Other Expenses			
7301 Insurance	26,000.00	1,000.00	
7303 Utilities Rent related	26,000.00	4,000.00	Cost of heating etc going up
7304 Phone & Internet	13,000.00	1,000.00	
7305 Equipment and Software	52,600.00		Includes R3 Contract/ loomerang Contract
7306 Repairs and Maintenance	2,000.00	(5,500.00)	
7307 Advertising Marketing	1,000.00		
7310 Printing & Postage	1,000.00	(1,500.00)	
7320 Dues Memberships Subscriptions	6,000.00	1,000.00	
7330 Professional Development	6,500.00	5,000.00	Leadership Montgomery Alexis +
7350 Employee Morale	1,000.00	(500.00)	CEUs + Training (\$1k) and LM Training (\$1k)
7360 Donor Appreciation & Expense	1,000.00	(1,500.00)	
7370 Volunteer Appreciation & Expense	1,800.00	(700.00)	
7380 Board Expenses	1,000.00	(500.00)	
7390 Executive Expenses	500.00	(500.00)	
7400 Office Supplies	6,500.00	500.00	
7410 Merchant Services/Credit Card charges	14,000.00	1,000.00	

7500 Travel Expenses		
7501 Transportation and Lodging	500.00	
Total 7500 Travel Expenses	500.00	
7620 Tax Audit Preparation Fees		
7630 Bank fees	\$500.00	
7999 Miscellaneous Expense		
Total 7300 Other Expenses	\$160,900.00	\$2,800.00
Total Expenditures	\$1,500,293.93	\$104,704.93
Net Operating Revenue	(\$149,793.93)	\$151,374.07
FY27 Drawdown on Board Restricted Funds (4%)	\$186,437	
Net Operating Revenue Less Reserves	36,643.07	

The numbers above are conservative - and do not include additional grant prospecting revenue and major donor revenue that has not been forecasted yet.